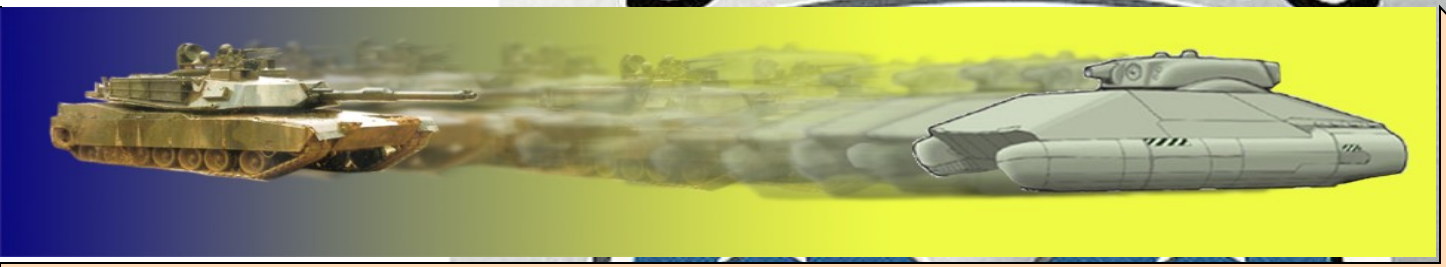


Leveraging Army Security Assistance for the Future

Current Force **Future Force**

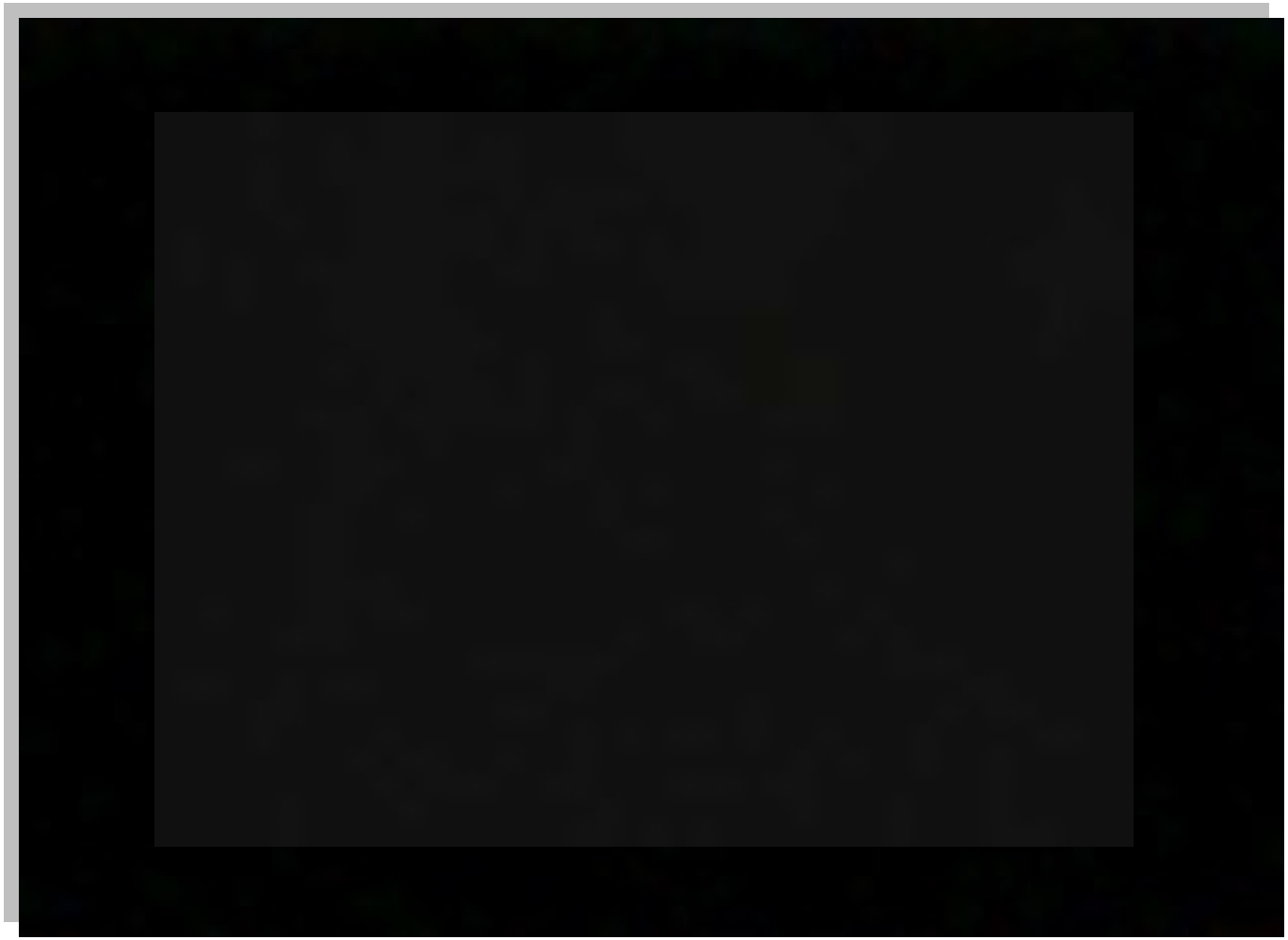
"A Campaign Quality Army with Joint and Expeditionary Capabilities"

Agenda

- USASAC Video
- Mission Overview

Future Direction

- Questions



Mission Overview

Statutory Role Of The Secretary Of State

The statutory role of the Secretary of State is contained in Se 622 of the FAA and Section 2 of the AECA. Under the authori of The President, The Secretary of State shall be responsible

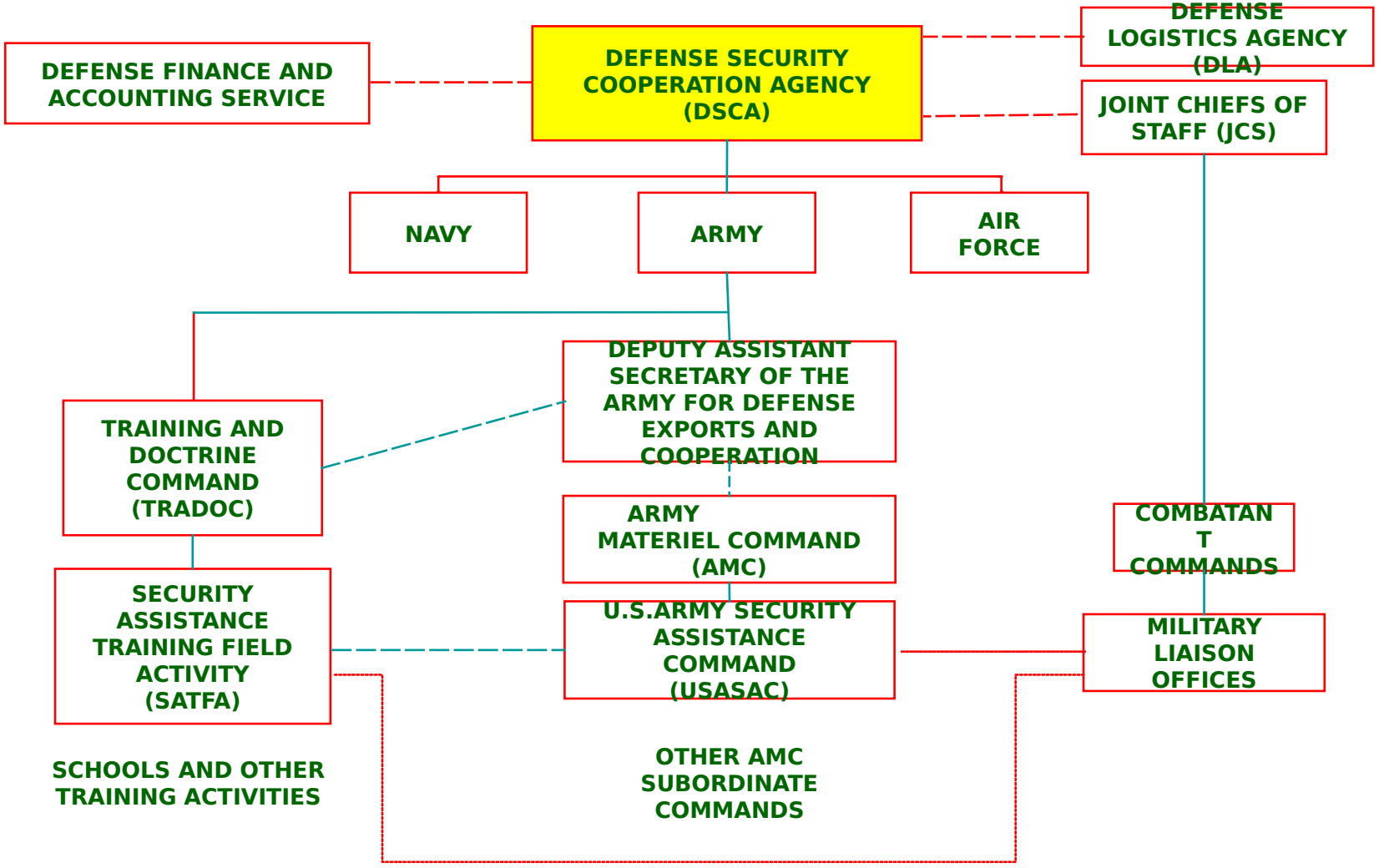
- **The continuous supervision and general direction of economic assistance, military assistance, military education and training, and sales and export programs;**
- ***Determining whether there shall be a security assistance prog or a sale or export for a country and the value thereof; and***
- **Insuring such programs are effectively integrated both at hom and abroad, and that the foreign policy of the United States i best served thereby.**

Statutory Role Of The Secretary Of Defense

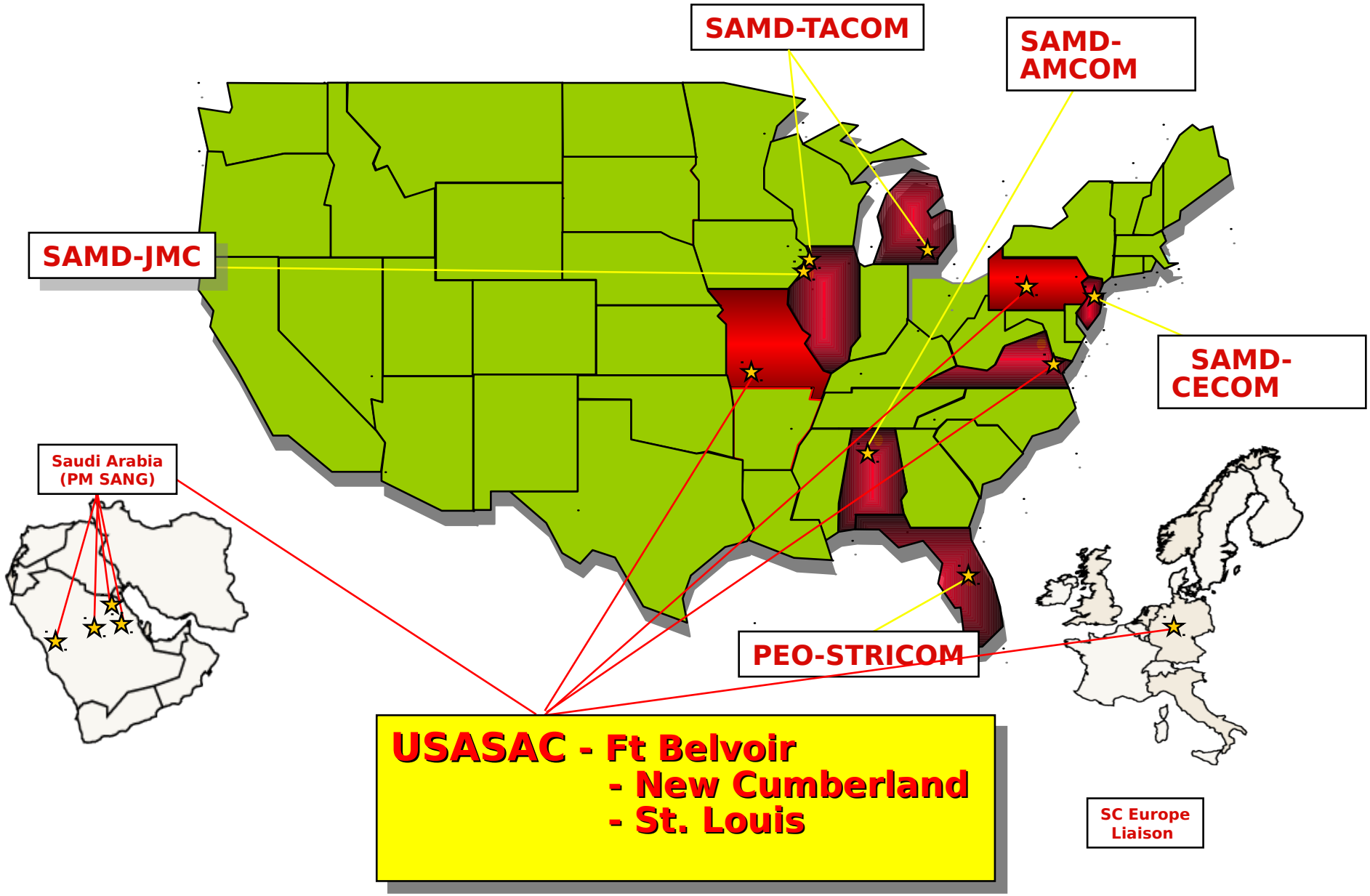
The statutory role of the Secretary of Defense is contained in Section 623 of the FAA. The Secretary of Defense shall have primary responsibility for:

- the determination of military end-item requirements;
- the procurement of military equipment in a manner which permit integration with service programs;
- the supervision of end-item use by the recipient countries;
- the supervision of the training of foreign military and related civilian personnel;
- the movement and delivery of military end-items; and
- within the Department of Defense, the performance of any other functions with respect to the furnishing of military assistance, education, and training.

Department of Defense Security Assistance Organizations


DEFENSE FINANCE AND ACCOUNTING SERVICE
DEFENSE SECURITY COOPERATION AGENCY (DSCA)
DEFENSE LOGISTICS AGENCY (DLA)
JOINT CHIEFS OF STAFF (JCS)
NAVY
ARMY
AIR FORCE
DEPUTY ASSISTANT SECRETARY OF THE ARMY FOR DEFENSE EXPORTS AND COOPERATION
TRAINING AND DOCTRINE COMMAND (TRADOC)
ARMY MATERIEL COMMAND (AMC)
COMBATANT COMMANDS
SECURITY ASSISTANCE TRAINING FIELD ACTIVITY (SATFA)
U.S.ARMY SECURITY ASSISTANCE COMMAND (USASAC)
MILITARY LIAISON OFFICES
SCHOOLS AND OTHER TRAINING ACTIVITIES
OTHER AMC SUBORDINATE COMMANDS

AMC Security Cooperation-Today



AMC Security Cooperation

USASAC-Army's Face To The World

Mission: On behalf of the Army Executive Agent, Commanding General AMC; USASAC Manages, Administers, and Implements the Army Materiel Foreign Military Sales (FMS) program (DA Pam 12-1).

What we do:

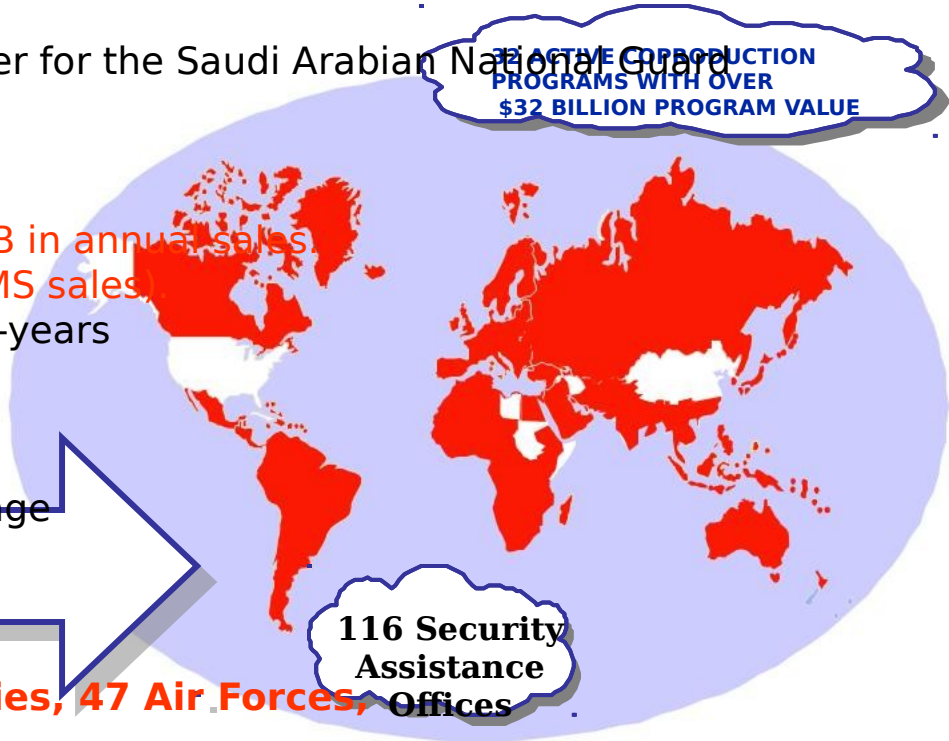
- Provide total program management (Sale/grant/lease of military equipment to foreign countries).
- Negotiate and implement coproduction agreements.
- Serve as proponent for Army security assistance information management and financial policy.
- Provide logistics procedural guidance to the Army security assistance community.
- Support U.S. Government emergency assistance, humanitarian relief and Operations Other Than War.
- Supervises the Office of the Program Manager for the Saudi Arabian National Guard Modernization Program (OPM-SANG)

The Magnitude:

- **Total program value, $60B –** average 3.1B in annual sales.

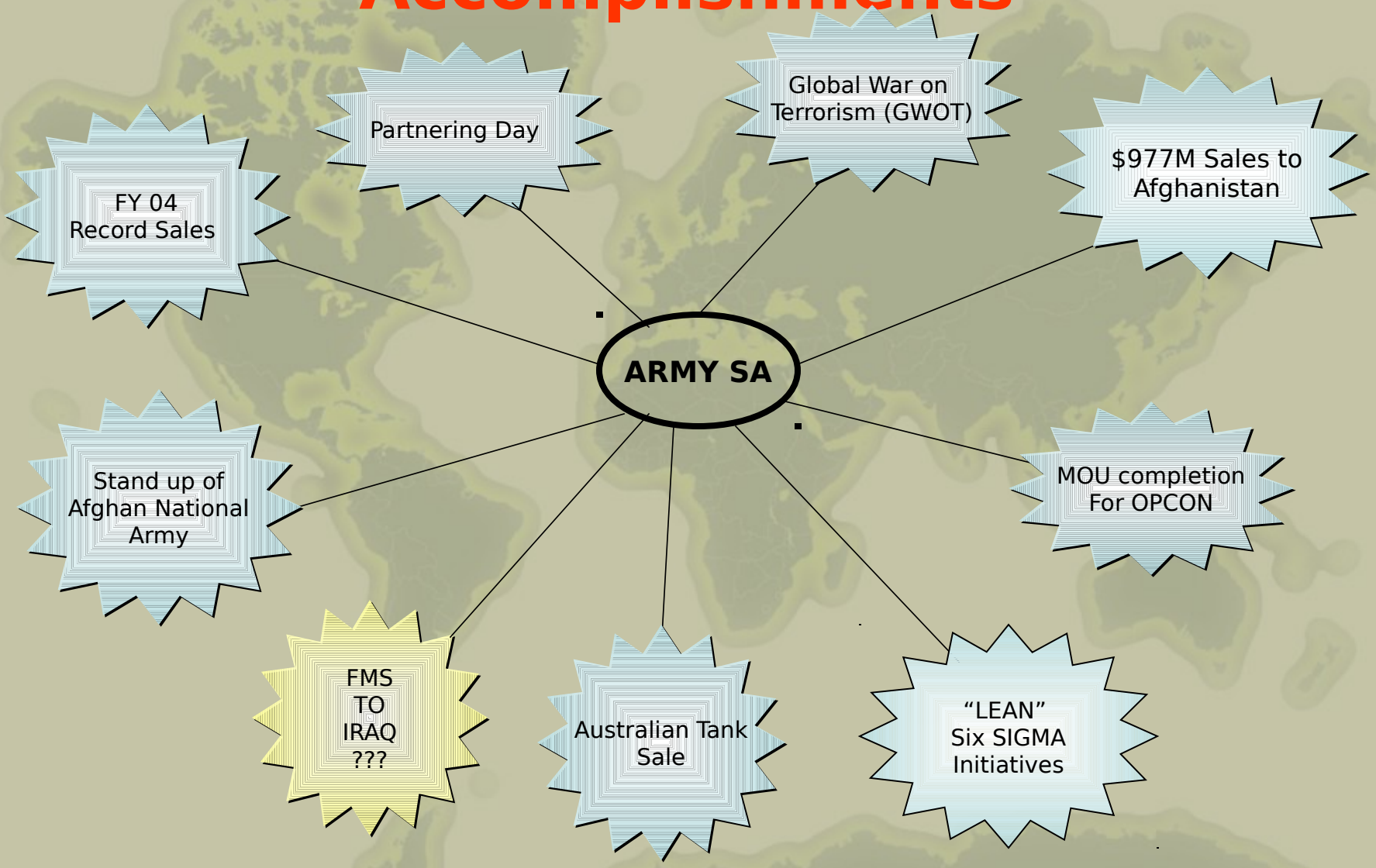
(Total sales for FY 04 -- $5 Billion – a record in FMS sales).

- Each billion of FMS sales equals 22,000 man-years direct employment.
- Provides 1 of 20 Army Working Capital Fund (AWCF) $ for materiel and people.
- FMS yields economies of scale savings average 8% on systems costs.
- FMS pays for 1422 man-years in AMC.



Army FMS is a link to 140 different Armies, 47 Air Forces, 26 Navies and 26 other country entities.

Army SA Accomplishments



US ARMY SECURITY ASSISTANCE COMMAND
Support to Afghanistan

FMF		44 Cases	
$1,052,621,202	Train and Equip		13
Cases	$ 379,169,833	Drawdown	
	13 Cases	$ 342,990,000	

$995M designated for Afghanistan FMS in FY05 Supplemental

Top-3 Programs

- **Light Tac Veh:** - 4 cases $78M 2,984 vehicles on contract
  - 983 Shipped, 283 received ~~in Kabul~~
  - 2 yr sustainment package included
- **Med Tac Veh:** - 2 cases $77M 374 vehicles on contract
  - Est arrival Kabul Dec 05
  - 2,781 follow-on subject to funds availability
  - 2 yr sustainment package TBP based upon funds availability
- **Heavy Tac Veh:** - 2 Cases $36M 192 Vehicles/Trailers w/support
  - M916/M870/M871 contract awarded, est arrival Kabul Jun 05
  - M915 contract awarded 21 Apr 05, est arrival Kabul Dec 05
  - Anticipate follow-on request soon

NOTES: - USASAC rep to travel to Kabul 14-18 Jun to assist in developing $995M expenditure plan.
- 110 M113 have been selected for transfer under the Excess Defense Article Program which requires Congressional approval expected 19 [illegible]

On Track
Potential Delay
Behind Schedule

POC: Jim Gates
DSN: 806-

US ARMY SECURITY ASSISTANCE COMMAND
Support to Iraq

Case-by-Case with SpecOpns Forces (Train + Equip Funding)

- **Small Arms: - 1 Case $8.7M w/Sustainment Pkg**
  - Case Implementation on hold pending receipt of funds from MNSTC-I

- **Night Vision Goggles: - 1 Case $6.0M w/Sustainment & Training Pkg**
  - Exportable Version GEN III
  - Case Implementation on hold pending receipt of funds from MNSTC-I

- **Ammunition: - 1 Case $828K for Basic Load Ammo for Weapons**
  - Case Implementation on hold pending receipt of funds from MNSTC-I

- **Helicopter Spt: - 2 Cases $5M/each sustainment package for UH-1H & Jet Ranger**
  - Case Implementation on hold pending receipt of funds from MNSTC-I

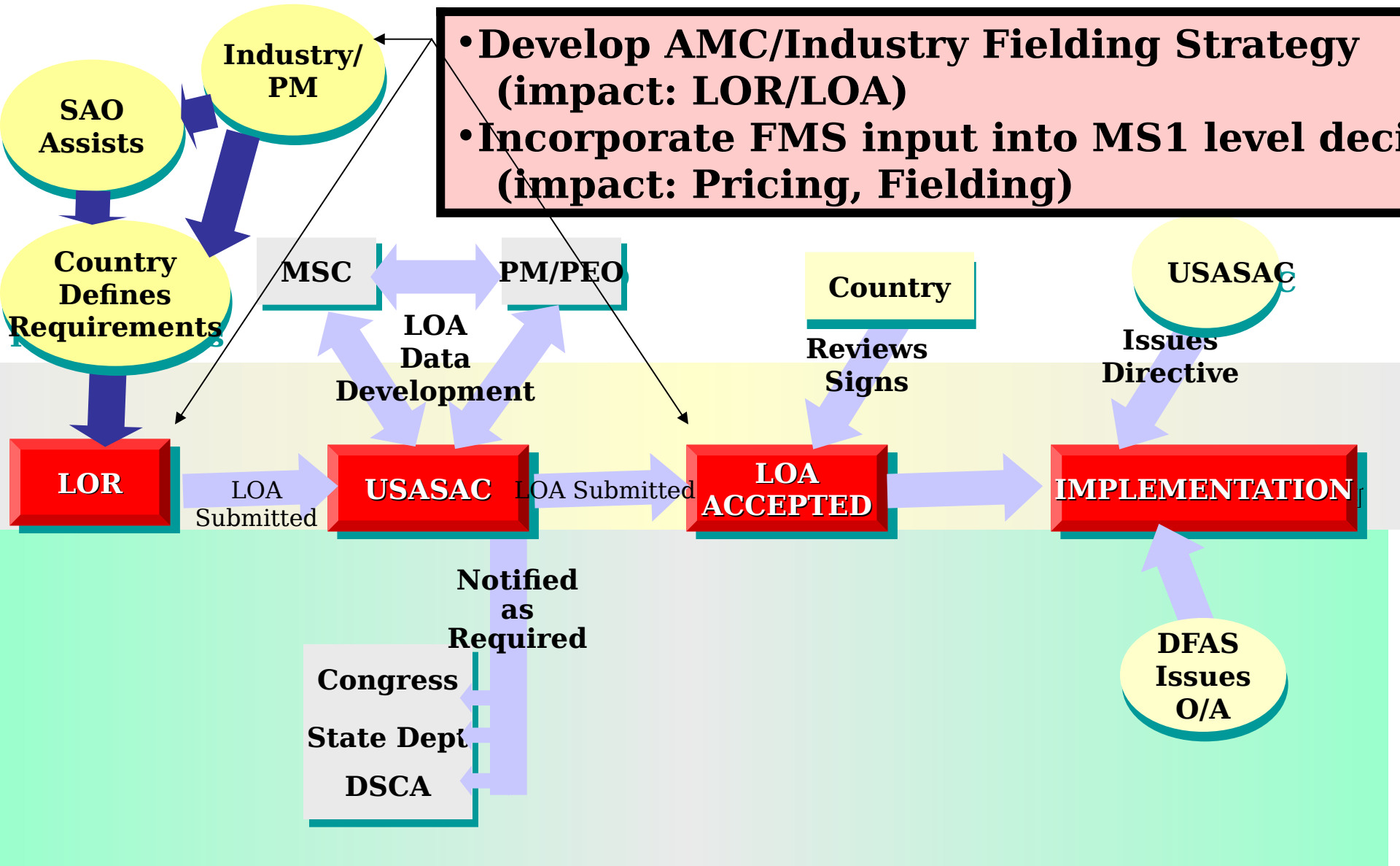
- **Helicopter Site Survey: - 1 Case $530K to evaluate Iraq program/support facilities**
  - Case Implementation on hold pending receipt of funds from MNSTC-I

On Track
Potential Delay
Behind Schedule

POC: Jim Gates
DSN: 806-2225

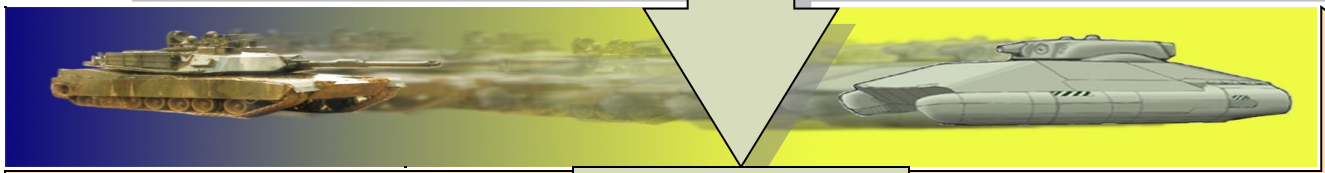
Future Direction

FMS Process


•Develop AMC/Industry Fielding Strategy (impact: LOR/LOA)
•Incorporate FMS input into MS1 level deci (impact: Pricing, Fielding)
Industry/ PM
SAO Assists
Country Defines Requirements
MSC
PM/PEO
LOA Data Development
Country
Reviews Signs
USASAC
Issues Directive
LOR
LOA Submitted
USASAC
LOA Submitted
LOA ACCEPTED
IMPLEMENTATION
Notified as Required
Congress
State Dept
DSCA
DFAS Issues O/A

Leveraging Army FMS – Future Force

FMS:
- Promotes interoperability – We project ~$5 B in FY 05 sales
- Leverages Army technology – For example MTADS
- Maintains industrial base for Current Force equipment and is an enabler for Future Force equipment
- Provides the Army with long-lasting international political-military relationships



Current Force
Future Force

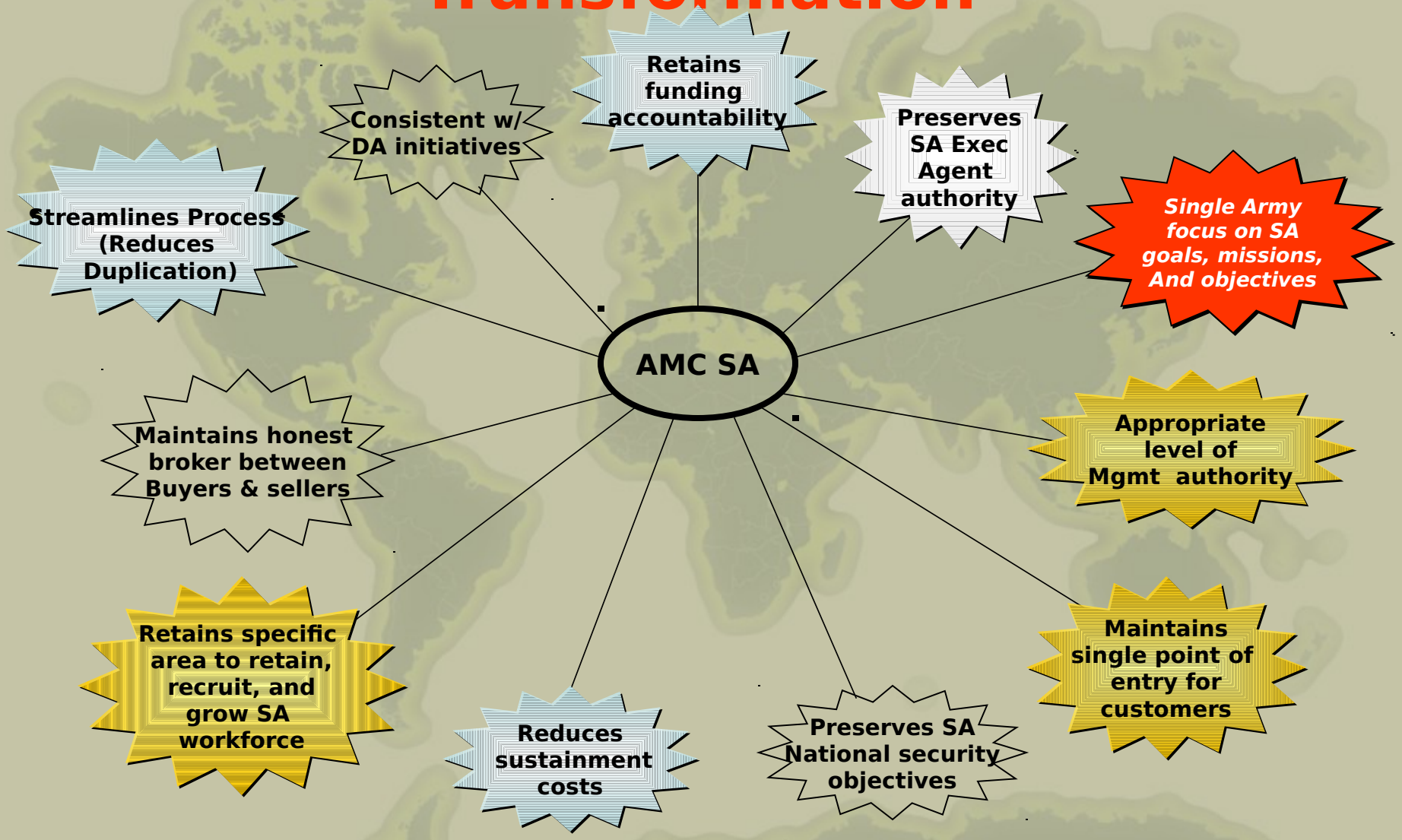
Enhanced Capabilities

FMS:
- Impacts spare parts
- Sustains the industrial base
- Extends production lines
- Yields economies of scale

Accelerated Development and Fielding

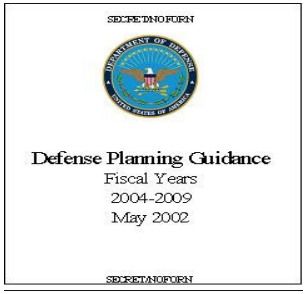
Future FMS…can contribute to the execution of The Army Campaign Plan!

AMC SA Transformation

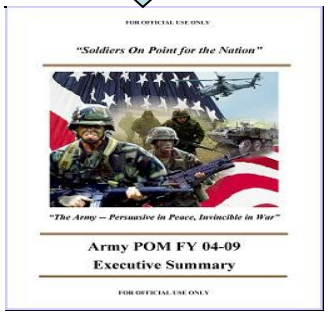

AMC SA
Retains funding accountability
Consistent w/ DA initiatives
Preserves SA Exec Agent authority
Streamlines Process (Reduces Duplication)
Single Army focus on SA goals, missions, And objectives
Maintains honest broker between Buyers & sellers
Appropriate level of Mgmt authority
Retains specific area to retain, recruit, and grow SA workforce
Reduces sustainment costs
Preserves SA National security objectives
Maintains single point of entry for customers

For Our Future Efforts Year 2005

Army Security Assistance



2005 ARMY MODERNIZATION PLAN


FOR OFFICIAL USE ONLY
"Soldiers On Point for the Nation"
"The Army -- Persuasive in Peace, Invincible in War"
Army POM FY 04-09
Executive Summary
FOR OFFICIAL USE ONLY

"What remains to be done":

- Early notification of Production Gaps or Army POM challenges to allow for potential FMS offset.
- Continue to recruit, train and educate personnel in International Affairs and gain National Security Strategy and business knowledge.
- Consider technology transfer release for FMS during each milestone of the acquisition process.
- Develop FMS Campaign and Strategic Plans for integration in the Army plans and strategies.

Questions